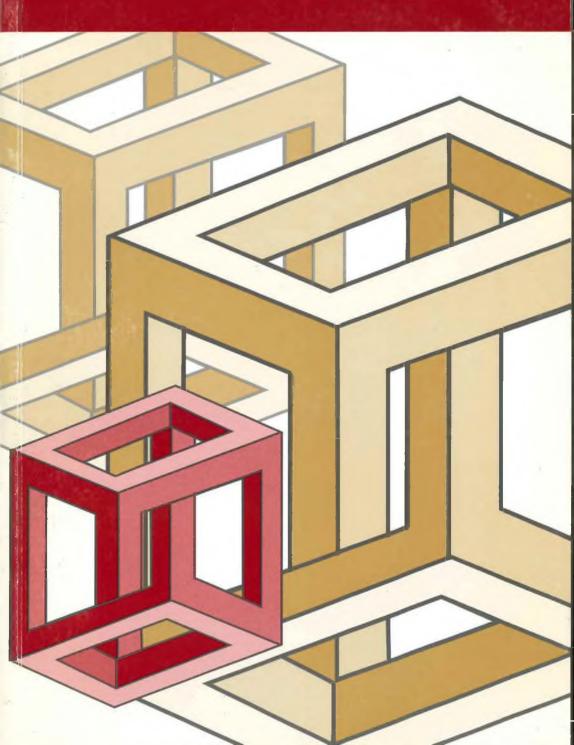
Negotiation Journal

VOLUME 20 • NUMBER 2 • APRIL 2004





Negotiation Journal Volume 20, Number 2, April 2004

141	Editor's Note
143	Special Issue Critical Moments in Negotiation Kimberlyn Leary
147	Critical Moments as "Flow" in Negotiation William A. Donobue
15 3	Anxious Moments: Openings in Negotiation Michael Wheeler
171	Transitions through Out-of-Keeping Acts Kathleen L. McGinn, Elizabeth Long Lingo, and Karin Ciano
185	Departures in Negotiation: Extensions and New Directions Daniel Druckman
205	Improvisation and Negotiation: Making It Up as You Go Along Chet Harding
213	Critical Moments as "Change" in Negotiation Frank J. Barrett
221	Responding to Critical Moments with Humor, Recognition, and Hope John Forester
239	Surprise Moves in Negotiation Harborne W. Stuart Jr.
253	Staying in the Game or Changing It: An Analysis of <i>Moves</i> and <i>Turns</i> in Negotiation <i>Deborah M. Kolb</i>
269	Critical Moments as "Transformations" Sheila McNamee
275	Transformations and Critical Moments in Negotiations Linda L. Putnam
297	Veneers and Underlayments: Critical Moments and Situational Redefinition Christopher Winship

311	Critical Moments as Relational Moments: The Centre for Humanitarian Dialogue and the Conflict in Aceh, Indonesia Kimberlyn Leary
339	Ten Propositions Regarding Critical Moments in Negotiation Lawrence Susskind
341	Critical Moments in Negotiation: Implications for Research, Pedagogy, and Practice Carrie Menkel-Meadow
349	In Practice Awareness and Action in Critical Moments Gillian M. Green and Michael Wheeler
365	Column The Present Moment as a Critical Moment Daniel N. Stern
373	In Memory Tribute to Susan C. Eaton (1957-2003) Robert McKersie, Lotte Bailyn, and Thomas Kochan
377	Peter N. Shikhirev (1936-2004) Timofey Nestik and Wendi Adair