NEJOEQ 19(4) 281-404 (2003)

http://www.wkap.nl/journalhome.htm/0748-4526

ISSN 0748-4526

# Negotiation Journal

On the Process of Dispute Settlement



Published in cooperation with the Program on Negotiation, an Inter-University Consortium

## CONTENTS

### Negotiation Journal Volume 19, Number 4, October 2003

#### 282 Editorial Policy

#### 285 Columns

The Human Side to Complex Public Policy Mediation Susan L. Podziba

291 Part II: What Would You Do—With a *Taniwha* at the Table? *Ian Macduff* 

#### 299 In Theory

Negotiating with Your Nemesis Barbara Gray

#### 311 In Practice

A Special Section
Negotiating and Psychoanalysis:
Some Common Aspects of Practice
Guest Editor: Kimberlyn Leary

- 315 Mediation and Psychotherapy: Two Sides of the Same Coin? Stewart Gabel
- 329 Trust and Other-Anxiety in Negotiations:
  Dynamics Across Boundaries of Self and Culture
  Jenai Wu and David Laws
- 369 The Management of Power in Municipalities: Psychoanalytically Informed Negotiation Stuart W. Twemlow and Frank C. Sacco
- 389 Review Essay
  Thinking Globally and Acting Locally
  Anthony Wanis-St. John

397 Correspondence

401 Index

CORTE SUPREMA BIBLIOTECA

SIG. TOPOGRAFICA

INVENTARIO 15429: