Volume 13, Number 4

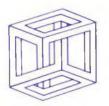
October 1997

NEJOEQ 13(4) 311-422 (1997) ISSN 0748-4526

This issue completes Volume 13

Negotiation Journal

On the Process of Dispute Settlement



Published in cooperation with the Program on Negotiation, an Inter-University Consortium

PLENUM PRESS • NEW YORK AND LONDON

Negotiation Journal



Volume 13, Number 4, October 1997

312 Editorial Policy

Column

315 What Would You Do about the Bill for Dinner? Robert B. McKersie

In Theory

- 327 Negotiating National Identity and Self-Determination in Ethnic Conflicts: The Choice between Pluralism and Ethnic Cleansing *Herbert C. Kelman*
- 341 Negotiating Intractable Conflict: The Common Ground Dialogue Process and Abortion Michelle LeBaron and Nike Carstarphen

Teaching Ideas

363 Teaching Negotiation Theory and Skills over the Internet Robert B. McKersie and Nils Olaya Fonstad

In Practice

- 369 Help or Hindrance: Third Parties in the Indo-Pakistani Conflict *Tinaz Pavri*
- 389 Negotiatory Alchemy: The Court Special Master as Scientist and Mediator David B. Keller
- 409 News and Notes
- 421 Index